



Company Brochure 2020

Extending the life of telecommunications networks



About Us

We are a highly experienced telecommunications network support provider, specialising in the supply and ongoing support of legacy equipment with warehouses located in the UK and Spain stocking over 80,000 items.

Our management team have over 45 years combined experience within the carrier telecoms industry that has helped to develop and refine each of our core services: spare part supply, repair and refurbishment, asset management and network support.

By partnering with carriers and end-users to acquire, redeploy, resell and recycle their telecommunication assets, we offer services that not only extend the life of existing telecommunication networks, but generate maximum revenue, reduce expenses and help organisations meet their environmental goals.

Our clients range from large-scale multinational organisations and fixed and mobile operators, to leading equipment manufacturers and various other channel partners that are located all around the world.

Our clients include:



Passion



Excellence



Commitment



Sustainability



Integrity

Our Sales Team



Whether looking to procure new, used or refurbished parts for their network, sell stock directly, or require assistance with repair and refurbishment services, our sales team have the knowledge and ability to ensure we deliver what our clients need, on time and within budget.

By having an in-depth knowledge of a wide range of modern and legacy telecommunications products and technologies, our sales team are able to work quickly and communicate with a level of technical detail that offers clarity to our customers and sets us apart from our competitors.

We understand the importance of clear and concise action when it comes to procurement, particularly when working with live carrier networks; and for that reason, each of our clients are assigned a personal dedicated account manager who can speak the right language and are available during the hours that best suit each organisation.

Our team are driven by our core company values: passion, excellence, commitment, sustainability and integrity.

Miguel Asin

Sales Director



Follow on LinkedIn

Yura Saskevych

Account Manager



Follow on LinkedIn

Luis Alvarez

Account Manager



Follow on LinkedIn

Luca Negri

Account Manager



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Customer Feedback

We actively collect feedback from all of our customers and ensure that we take any points for improvement on-board to offer the best possible service we can.

We are proud of our customer feedback statistics:

82%

...of customers said the speed of our delivery was faster than expected.

92%

...of customers said the quality of our packaging was above the norm.

76%

...of customers think our packaging goes beyond what is considered the average environmentally friendly materials.

100%

...of customers asked have said they would not hesitate to work with us again.

“

It is always a pleasure working with Carritech! Your entire staff are very courteous, helpful, and knowledgeable.

“

Everything was perfect. The communication was excellent, and they deliver on time, highly recommend.

“

Everything was very smooth and the interaction with sales was perfect.

“

Regarding shipment safety and packaging from you, we noticed the excellent 5-star quality.

Certifications & Accreditations

ISO Certification

We are fully ISO 9001:2015 & ISO 14001:2015 accredited.

At Carritech are proud to have our quality management systems and environmental practices certified by SGS as being ISO 9001:2015 and 14001:2015 compliant.

These accreditations evidence the continual efforts of our staff and management teams, who are determined to provide the very best service to every customer, through organised, methodical and ethical processes that are environmentally sustainable.

WEEE compliance

Although through our processes of recycling and commitment to a circular economy, we ensure that the very minimum of waste electrical and electronic equipment is disposed of, when doing so we are fully WEEE compliant.



Our Services

We have established ourselves as a quality provider of carrier grade equipment and services and believe our attention to detail, customer relationships and professionalism sets us apart from others in the industry.

Supply	Purchasing	Repair and refurbishment
<ul style="list-style-type: none">✓ Large inventory of stock✓ Short lead-times✓ Up to 24 month end-user warranty✓ Significantly reduced prices✓ Worldwide shipping✓ Fast delivery✓ Environmentally friendly✓ Same-day dispatch	<ul style="list-style-type: none">✓ Pro-active procurement team✓ New and used parts purchased✓ Decommissioning capabilities✓ Fair-price promised✓ Fast ROI✓ Fully managed purchasing model	<ul style="list-style-type: none">✓ Fully reported repairs✓ Like-for-like replacement✓ 25 dedicated repair staff✓ State-of-the-art measurement and repair tools✓ 95% repair success rate✓ Over 8,000 parts repaired in 2017✓ Fast turn-around-time✓ Real-world system testing
Asset Management	Ongoing Support	
<ul style="list-style-type: none">✓ Online stock management portal✓ Secure warehouse facilities✓ Anytime stock-recall✓ Decommissioning capabilities✓ Dedicated marketing team✓ Abundance of industry contacts for fast sales✓ Last-resort recycling available	<ul style="list-style-type: none">✓ On-site and remote support✓ Network management✓ Network maintenance✓ Upgrade and expansion✓ Support after end-of-life✓ 24/7 365 maintenance contracts available	



Our Services

Supply

We are specialists in sourcing telecommunications equipment for carriers, traders and end-users worldwide.

With over 80,000 parts in stock (many of which are no longer manufactured), we are able to offer specialist legacy parts where other cannot. If outsourcing is required, our contacts, experience in the industry and knowledge of the market mean we are able to source the equipment that you need.

Our in-depth knowledge and partnerships with manufacturers, traders and end users enable Carritech to meet your fulfilment needs on time and within budget.

The key benefits of buying from Carritech are:

- **Quality refurbished Equipment**
- **Up to 24 Months end-user warranty**
- **Significant savings against new**
- **Continue to support your legacy equipment and networks**
- **High stock level meaning generally no lead times**
- **Reduce environmental impact by reuse of refurbished equipment**

Extensive warranties

We provide end-user warranties of up to 24 months to give peace of mind and confidence to our customers.

Packaging, Delivery and shipping

Our custom-built packing facilities are designed in an anti-static environment, where our handlers ensure that our strict handling procedures are adhered to at all times.

By using custom-made boxes, recycled materials and the latest packaging technologies, we minimise waste, while ensuring maximum product safety during transit.

Our dedicated global logistics partner ensures our shipments are made in the quickest and most environmentally friendly way. We supply parts to customers all around the world and are able to offer same-day dispatch in most cases. We have the facilities to take care of all the logistics for our customers or arrange collection for those with their own shipping agents.

Our Services

Purchasing

We understand that telecommunications equipment can hold significant value; and for organisations looking to generate revenue and increase space from the sale of unwanted equipment, we actively purchase surplus telecommunications equipment outright, including spare parts or complete systems.

We can help with the valuation of any equipment that you may have, using our specialised market tools to determine the value of your products.

Should you require help with de-installation, packaging and shipping of your items; we are able to offer a price that includes all additional handling fees, so as not to surprise you with any unknown or unnecessary additional charges. This is the ideal solution for companies looking for a quick disposal of assets for financial gain, without tying up management and technical resources.

As a provider of secondary telecommunications equipment, we are always interested in any products that may be available for purchasing and are happy to discuss any opportunity you may have.

Please send a list of your surplus assets to contact@carritech.com or we can arrange a site survey to create an inventory of your equipment.

Some of the benefits of selling to Carritech are:

- Quick Return of Investment.
- De-installation and removal of the equipment from its current location is available.
- Hassle-free fully managed model.
- Carritech takes full responsibility of equipment as soon as it is collected.



Our Services

Repair & Refurbishment

We are a single source solution for your multi-vendor network maintenance needs including repair and testing. We repair equipment to ensure that parts are repaired, refurbished, restored and fully tested to working order. Our comprehensive service allows our customers to have one partner for their repair needs by delivering multi-vendor, multi-system repairs for a range of over 10,000 parts (wireless, wire-line, optical transmission, and power equipment) from different manufacturers.

Equipment is repaired and tested in some of the most advanced, well equipped and sophisticated electronic repair workshops, ensuring superior electronics equipment repairs including software related issues and highly technical repairs. We offer a minimum of 6 months warranty on all our repairs.

We have found that in some cases it is more cost effective for our customers to replace modules rather than repair them. We work with each and every client to tailor a service that best fits their needs and will advise the best route to take for each item. This can also be dictated by the volume of parts available at the time of repair as it can be a volatile market and what is readily available as a replacement one month may not be the next.

We have a fully open approach to our customers' needs and can adjust our processes around our client's in order to ensure full compliance also by tailoring a pricing model that best suits your budget and specific needs.



Our Services

Asset Management

If equipment stops working or becomes surplus to requirement, most operators will directly dispose of it as WEEE (Waste Electrical and Electronic Equipment) resulting in very low or zero revenue. To avoid this problem, we can manage your surplus assets for you and provide you with the maximum available return on your investment.

We have a strict policy to resell as much of your equipment as possible, or as a last resort we will recycle it to provide you with the maximum value for your assets.

Explained simply, Carritech will collect, inventory, market and sell your excess equipment which would otherwise lose value in a warehouse or at worse, be turned off and remain unused in a communications room. When this happens, not only do you have a depreciating asset but you are likely to be paying for premium space to house the equipment which is never likely to be used again.

The key benefits for the business are:

- **Hassle-free fully managed service**
- **Achieves the highest return and minimises costs and liabilities**
- **Equipment remains on your balance sheet until sold**
- **Equipment can be called back at any time to service unforeseen network requirements**
- **Monthly reporting and online portal**
- **Carritech can provide decommissioning where necessary**
- **Eliminate storage costs and improve your stock visibility**
- **Employees focus on the core competencies of your business**
- **Overall reduction of environmental impact**

Asset Management Portal

Our asset management clients benefit from access to our online portal where they are able to view, in real-time, stock levels, sales, revenues and items to invoice, as well as download comprehensive reports that detail the sale of their products.

Our Services

Ongoing Support

We are pleased to offer a comprehensive support service for fixed and mobile operators as an alternative to costly manufacturer support.

Maintaining legacy systems directly through the manufacturer has become a costly exercise for most operators. In addition, the pressure to upgrade and replace with the threat of 'best endeavours' support is regularly used by some manufacturers whom are looking to replace the obsolete technology. However, in most cases the technology is more than capable of coping with demand within the network and the justification for upgrade cannot be made.

This is even more prevalent in fixed line subscriber networks where the equipment could be over 20 years old and still meeting the needs of the network operator.

Together with our support partner, Carritech provides network operators with a comprehensive service offering covering all aspects of network management. We can support your network, source the spare parts and upgrade items that are required, purchase and manage your excess inventory.

Carritech can provide Tier 2 and Tier 3 multi-vendor maintenance and technical support across Nokia Siemens, Ericsson, Alcatel, Nortel, Huawei and Tellabs.

Aspects of our support include:

- **Network Management/Maintenance**
- **Network Upgrades/Swap/Expansion projects**
- **Network Operations – Surveillance**
- **Remote Technical Support Services – Multi vendor**
- **On-site Support services – Multi vendor**
- **Service Management**
- **Network Deployment**
- **Integration Services**
- **Preventive System Maintenance Services**



Our Product Portfolio

We are pleased to offer our services on a wide range of telecommunications products across an array of technologies.

Due to the quantity of products available in both the modern and legacy telecommunication market, we have refined our core product portfolio to focus on the equipment that our clients and the wider market operate. However, we also actively procure hard-to-find parts for equipment that has long been discontinued by manufacturers and have developed a reputation for being able to offer support where others in the industry cannot.

We specialise in the following telecommunication equipment technologies:

Transmission/Transport

- ATM
- PDH
- SDH
- WDM

Fixed Access

- ADSL
- SDSL
- VDSL
- PON

Mobile Access

- GSM
- EDGE
- UMTS
- HSPA
- LMDS
- WiMAX
- LTE

Core Network

- TDM
- NGN
- IP
- MPLS
- DCME
- Echo Cancellation

Data Networking

- Data Routers
- Switches
- Modems
- VIP

Our portfolio includes products from the manufacturers below:



Optical Transceivers

We are committed to improving our client's productivity across their network projects, including with the use of optical transceiver products such as SFP's, GBIC's and XENPAK. For that reason, we have focused on supplying the best performing, highest quality products that are suitable across data center, cloud computing, metro network, access network and wireless network environments.

We understand that customer needs vary, and so we have ensured that we are stocking a range of products which support a wide variety of manufacturers, network sizes, distances and environments.

Compatibility

Our range of optical transceivers are fully compatible with the industries major equipment manufacturers, including Cisco, Juniper, HP, Ericsson and Raisecom to name a few.

Our products are tested upon manufacturing to ensure they are in working order before being sold and sent to our customers.

We offer support on the following Transceiver products:



Our portfolio includes transceivers from the manufacturers below:



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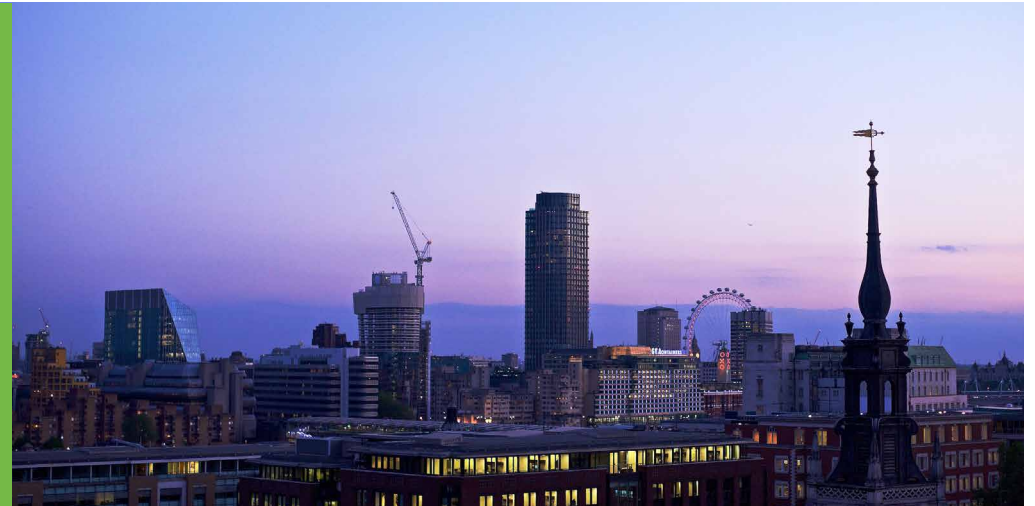
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For further information or to enquire about any of the services detailed within this document, please contact us by any of the means listed above.