



www.carritech.com



Contents

About Us	4
Introduction to Carritech	4
Our Sales Team	6
Customer Feedback	7
Our Services	8
We Supply	10
We Purchase	12
We Repair	14
We Manage	16
We Support	18
Certifications & Accreditations	20
Contact Us	21



We prolong the lives of telecommunications networks around the world.

Carritech are a highly experienced company offering a fully managed process for both purchasing and supplying hardware in the telecommunications secondary market.

Carritech was founded in 2010 by a management team with over 40 years of experience in the carrier industry and provide a professional asset management service to the telecommunications secondary market.

By working with our clients to acquire, redeploy, resell and recycle telecoms assets we are able to generate them revenue and reduce their expenses, whilst doing so in a responsible and sustainable manner.

Carritech clients include large businesses, fixed and mobile operators, leading equipment manufacturers and various other channel partners.

For further information, visit www.carritech.com





Our sales team

At Carritech we are proud of our highly experienced multilingual and multicultural sales team located throughout Europe.

Miguel Asin

Sales Director



[Follow on LinkedIn](#)

Bruce Sutherland

Operations Director



[Follow on LinkedIn](#)

Our staff have over 40 years of combined experience in the telecommunications industry. They are able to deal with enquiries quickly and easily and with a level of detail that brings clarity to our customers.

Having a clear understanding of all of our products and services is key to the strength of our company's staff.

Our staff are able to speak a wide range of languages, meaning we are able to easily do business with customers and partners all around the world.

Yura Saskevych

Account Manager



[Follow on LinkedIn](#)

María Jesús Robles

Account Manager



[Follow on LinkedIn](#)

Jose Rodriguez Cañete

Account Manager



[Follow on LinkedIn](#)

Valeria Vitale

Account Manager



[Follow on LinkedIn](#)



“Regarding shipment safety and packaging from you, we noticed the excellent 5-star quality.”

We asked 50 customers at random, what they thought of us and our processes*:

91%

...said the speed of our delivery was fast or very fast...

95%

...said the quality of our packaging was above average...

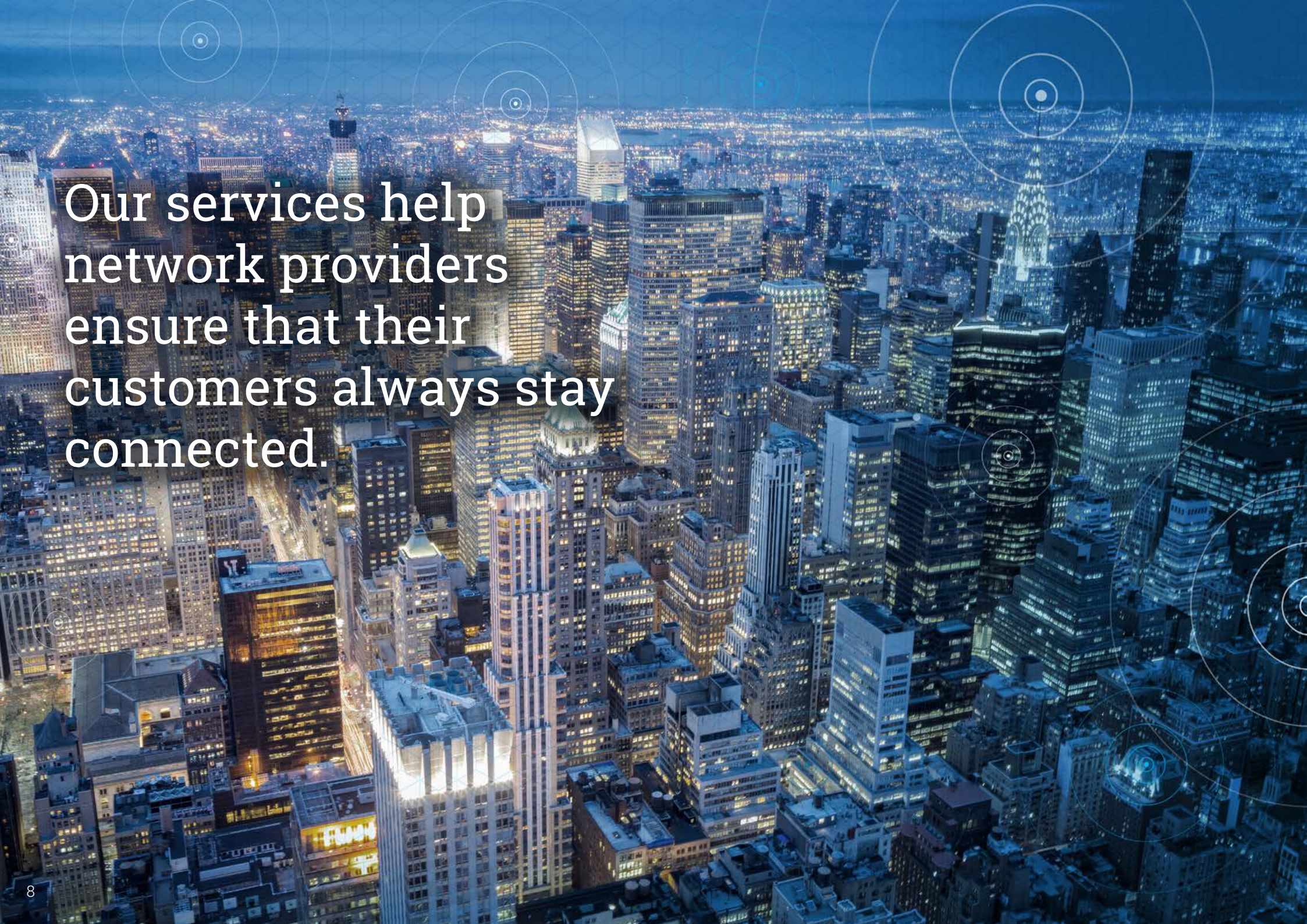
89%

...said they agreed that our environmental friendliness was either good or excellent...

100%

...said they would not hesitate to reorder from us again.

*Data collected independently from individual customers between Jan-July 2017.

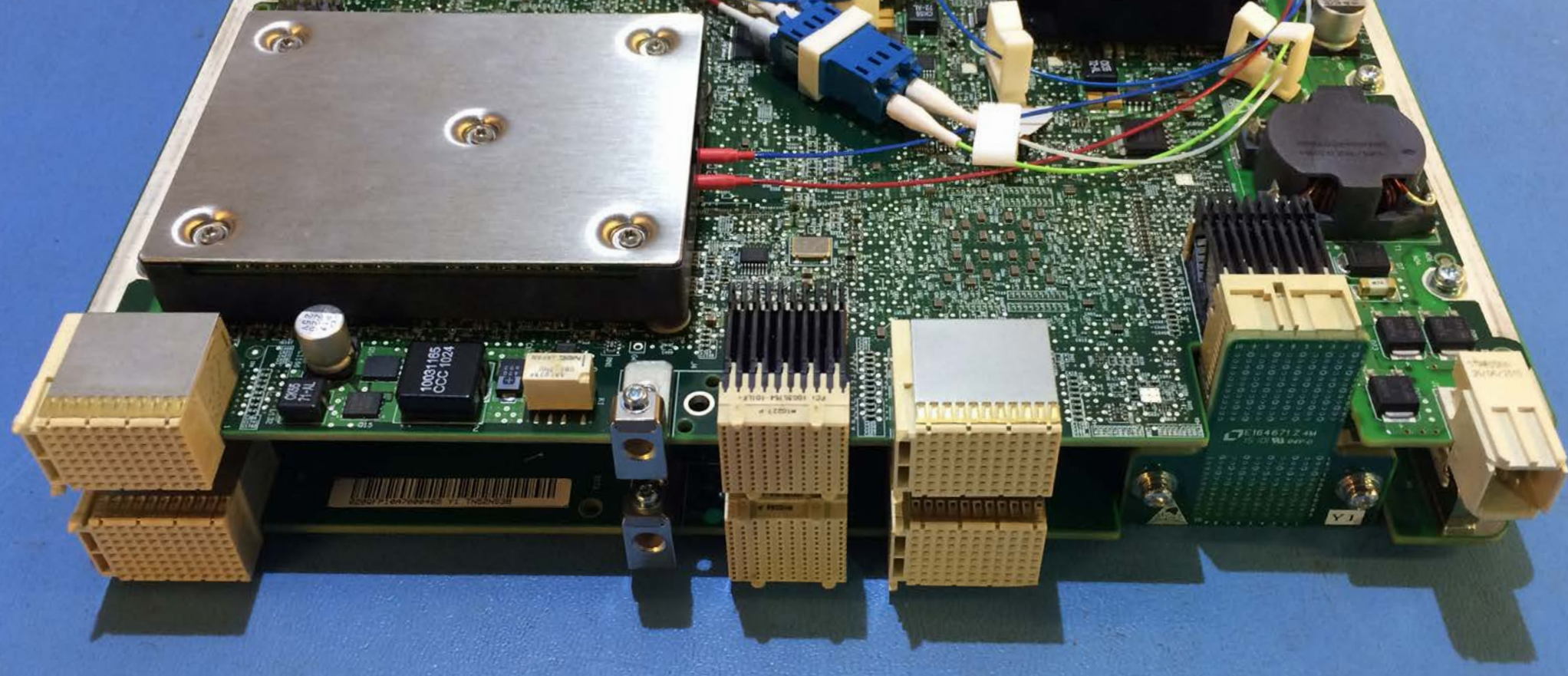


Our services help network providers ensure that their customers always stay connected.



-
-
-
-
-

<p>We Supply</p> <p>We are specialists in sourcing telecommunications equipment for operators and traders worldwide.</p> <p>Many of the parts that we have in stock are no longer manufactured, meaning we are able to offer specialist products to our customers which they would not otherwise be able to acquire.</p> <p>We provide end-user warranties of up to 24 months to give peace of mind and confidence to our customers.</p>	<p>We Purchase</p> <p>We can purchase your surplus equipment outright including surplus spare parts and complete systems.</p> <p>As a provider of secondary telecommunications equipment, we are always interested in any products that may be available for purchasing.</p> <p>We will happily discuss any opportunity to acquire complete systems or even just spare parts.</p>	<p>We Repair</p> <p>We are a single source solution for your multi-vendor network maintenance needs including repair and testing.</p> <p>We repair equipment both on-site and via our partnering companies to ensure that parts are repaired, refurbished, restored and tested to full working order.</p> <p>Our experience in the telecommunications industry means we are often able to diagnose equipment problems on site and offer a single source option for repair.</p>	<p>We Manage</p> <p>We can manage your surplus assets for you and provide you with the maximum available return on your investment.</p> <p>Our sales team are able to negotiate the best possible price for your products, ensuring the maximum revenue is generated for you.</p> <p>We have sophisticated ERP systems in place, including our client portal where you can keep track of your full inventory.</p>	<p>We Support</p> <p>We provide a support offering for fixed and mobile operators as an alternative to costly manufacturer support.</p> <p>Manufacturers will often provide an ongoing support service when you become their customer. However, they tend to focus on 'upgrades' or newer models instead of diagnosis and part replacement if anything goes wrong. At Carritech, we can provide the ongoing support service you require but will always aim to fix a fault with legacy parts and continue the quality of service from your equipment.</p>
---	--	---	--	--



Carritech supply some of the best manufacturers products available in the market:



We Supply

70,000+
parts in
stock

Worldwide
delivery

Same day
shipping

Up to 24
months
warranty

Carritech supply telecommunications systems and parts to customers around the world.

With over 40 years' experience in supplying telecommunications equipment to customers all around the world, we understand the needs of telecommunication operators and especially the need for reliability in the timely supply of quality used telecoms components.

Our in-depth knowledge and partnerships with manufacturers, traders and end users enable Carritech to meet your fulfilment needs on time and within budget.

As a Network operator, you can expect an excellent level of service and enjoy peace of mind with up to 24 months replacement or refund warranty. You can be assured that your investment in refurbished telecommunications equipment from Carritech will not be a wasted one.

Carritech ship all over the world from multiple warehouse locations. If you require urgent spare parts for your network, in most cases, the equipment can be at your chosen destination next day. We have

invested heavily in our ERP system and our Asset Management customers have access to real time stock location and tracking information.

The key benefits of buying from Carritech are:

- **Quality refurbished Equipment**
- **24 Months end-user warranty**
- **Significant saving against new**
- **Continue to support your legacy equipment and networks**
- **High stock level meaning generally no lead times**
- **Reduce environmental impact by reuse of refurbished equipment**

The benefits to your business when buying refurbished access, transport, data networking or core switching equipment for your network are substantial; not only do you get a product that is comparable with a new part, it also reduces your environmental impact.

We Purchase

At Carritech, we are always looking to expand our stock by purchasing equipment from many manufacturers such as Ericsson-Marconi, Nokia, Siemens, Huawei, Alcatel-Lucent or Cisco.

If you are looking to sell your used telecommunications equipment, either quickly or via specific means, we are always happy to discuss potential acquisition opportunities.

Once we have agreed the items for sale, we will provide you with a price which can be inclusive of all packaging, removal and shipping to our warehouse. This is the ideal solution for companies looking for a quick disposal of assets for financial gain, without tying up management and technical resources.

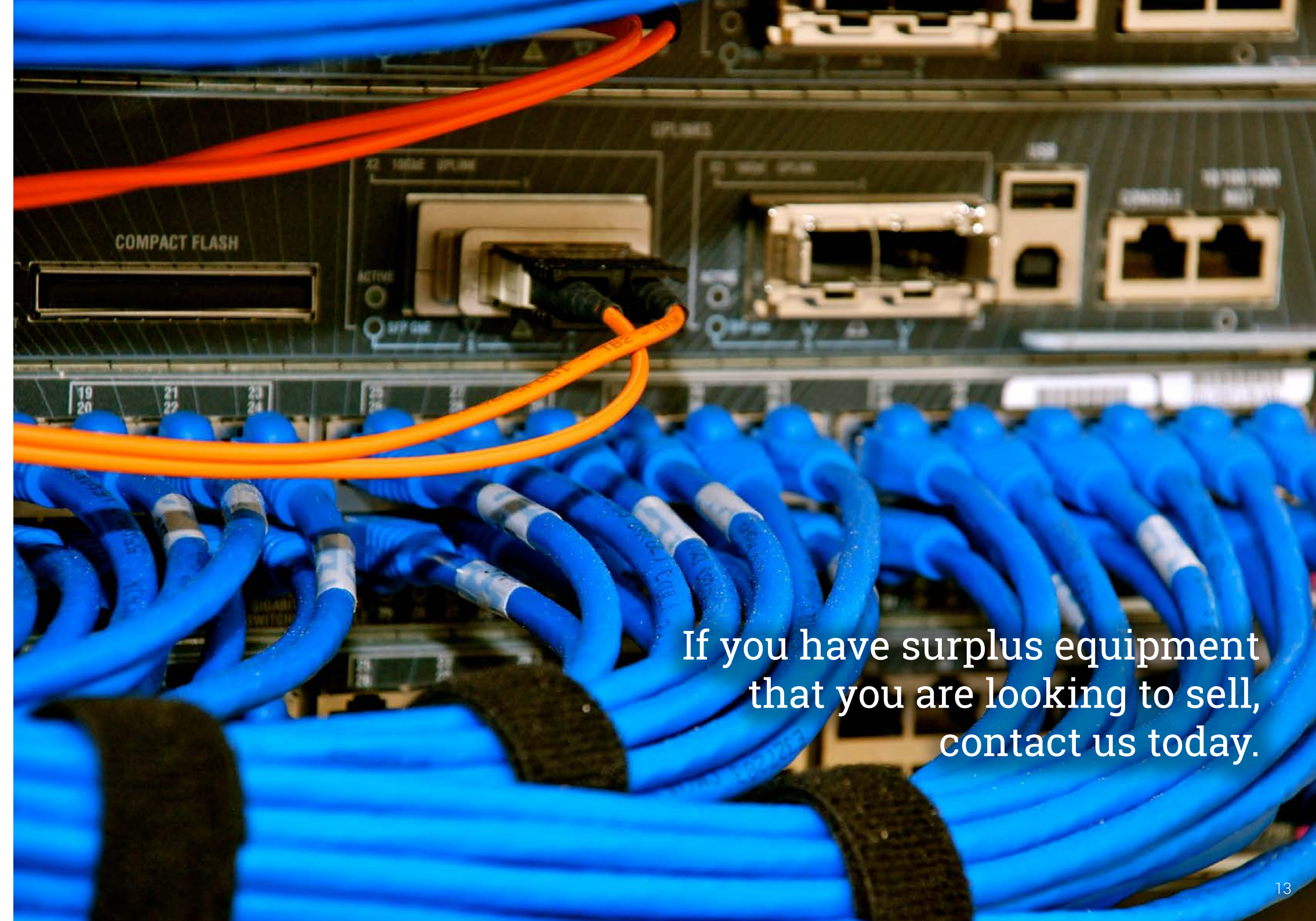
Please send a list of your surplus assets to

contact@carritech.com or we can arrange a site survey to create an inventory of your equipment.

Some of the benefits of selling to Carritech are:

- **Quick Return of Investment.**
- **De-installation and removal of the equipment from its current location is available.**
- **Hassle-free fully managed model.**
- **Carritech takes full responsibility of equipment as soon as it is collected.**

If you have surplus equipment
that you are looking to sell,
contact us today.





Our official
dedicated repair
partner has
over 30 years
experience.

We offer repairs across the spectrum of optical network technologies, including:




TDM



SDH




DSLAM



WDM



Microwave



DC Power

We Repair

Our comprehensive service allows our customers to have one partner for their repair needs by delivering multi-vendor, multi-system repairs for a range of over 10,000 parts (wireless, wireline, optical transmission, and power equipment) from different manufacturers.

Manufacturers continue to push service providers and operators towards later products and often decline support for older equipment; this can place the operator in an uncomfortable situation and increase the risk of service disruption. Carritech can help mitigate this risk through our comprehensive service of Repair and Replacement (R&R) covering most manufacturers.

We work with a dedicated repair partner to deliver an unrivalled service both in product range and turnaround time.

Equipment is repaired and tested in some of the most advanced, well equipped and sophisticated electronic repair workshops, ensuring superior electronics equipment repairs including software related

issues and highly technical repairs. We offer a minimum of 6 months warranty on all our repairs.

We have found that it is more cost effective to replace certain modules rather than repair. Carritech work with each and every client to tailor a service that best fits their needs and will advise the best route to take for each item. This can also be dictated by the volume of parts available at the time of repair as it can be a volatile market and what is readily available as a replacement one month may not be the next. Carritech have a fully open approach to our customers' needs and can adjust our processes around our client's in order to ensure full compliancy also by tailoring a pricing model that best suits your budget and specific needs.

We Manage

Carritech can manage your surplus assets and provide you with the maximum available return on your investment, with our asset management system.

Most operators will directly dispose of excess equipment as WEEE (Waste Electrical and Electronic Equipment) if it stops working, becomes outdated or is surplus to requirements. This often results in very low or non-existent income.

Carritech are able to manage your surplus assets and provide you with the maximum available return on your investment. We have a strict policy to resell as much of your equipment as possible, or as a last resort we will recycle it to provide you with the maximum value for your assets.

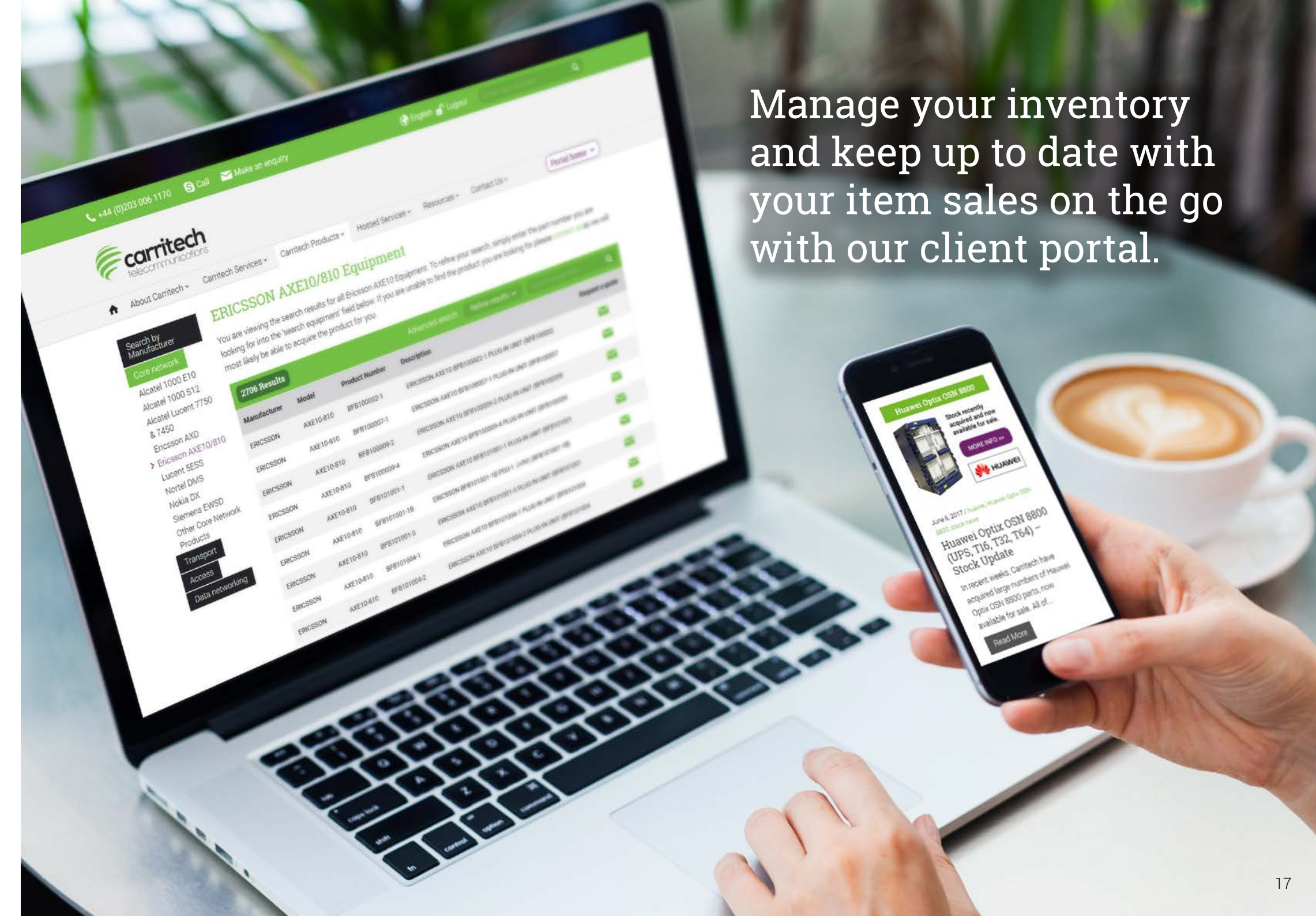
Explained simply, Carritech will collect, inventory, market and sell your excess equipment which would otherwise lose value in a warehouse or at worse, be turned off and remain unused in a communications room. When this happens, not only do you have a depreciating asset but you

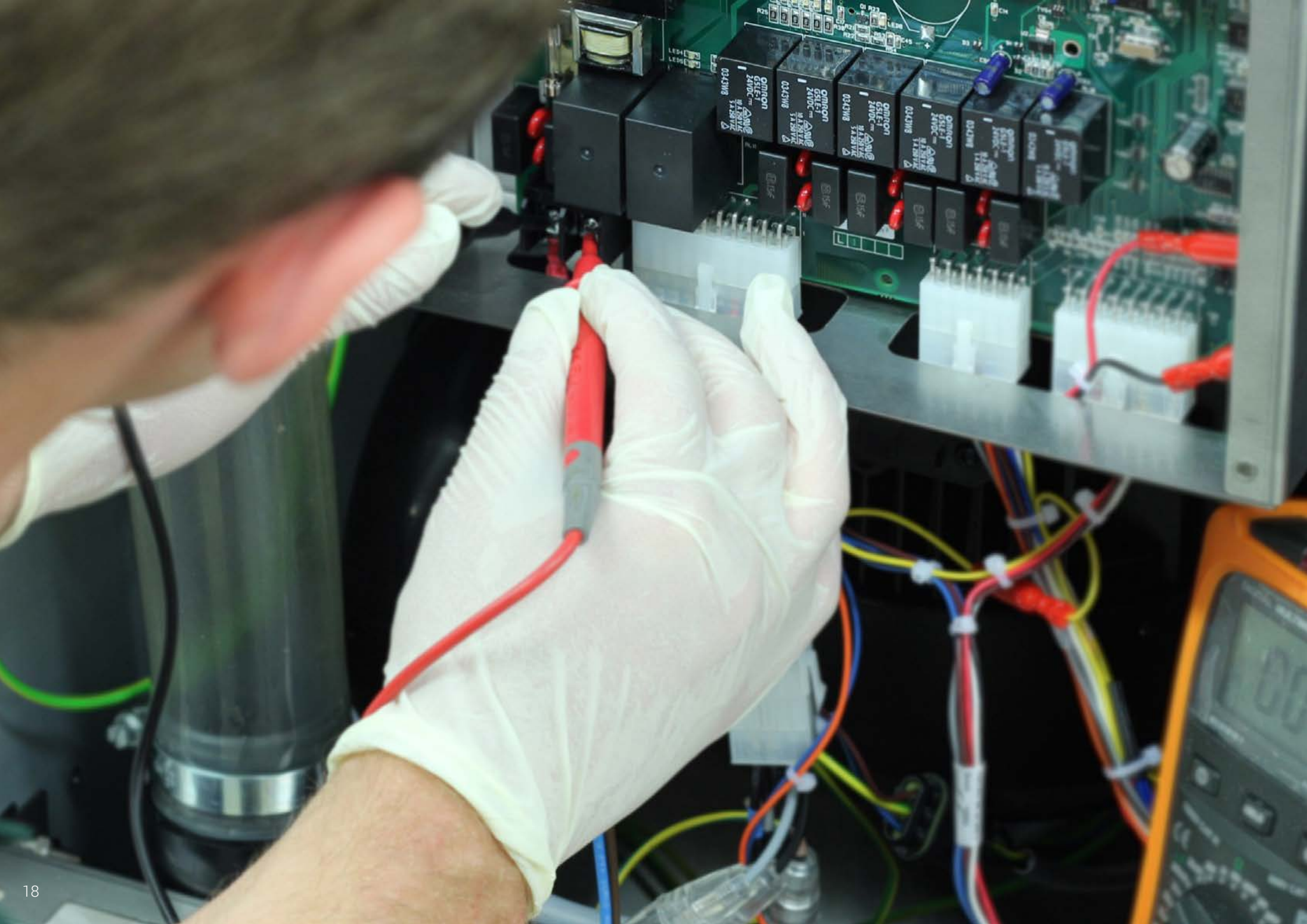
are likely to be paying for premium space to house the equipment which is never likely to be used again.

The key benefits for the business are:

- **Hassle-free fully managed service**
- **Achieves the highest return and minimises costs and liabilities**
- **Equipment remains on your balance sheet until sold**
- **Equipment can be called back at any time to service unforeseen network requirements**
- **Monthly reporting and online portal**
- **Carritech can provide decommissioning where necessary**
- **Eliminate storage costs and improve your stock visibility**
- **Employees focus on the core competencies of your business**
- **Overall reduction of environmental impact**

Manage your inventory and keep up to date with your item sales on the go with our client portal.





We Support

Carritech are pleased to offer a comprehensive support service for fixed and mobile operators as an alternative to costly manufacturer support.

Maintaining legacy systems directly through the manufacturer has become a costly exercise for most operators. In addition, the pressure to upgrade and replace with the threat of 'best endeavours' support is regularly used by some manufacturers whom are looking to replace the obsolete technology. However, in most cases the technology is more than capable of coping with demand within the network and the justification for upgrade cannot be made.

This is even more prevalent in fixed line subscriber networks where the equipment could be over 20 years old and still meeting the needs of the network operator.

Together with our support partner, Carritech provides network operators with a comprehensive service offering covering all aspects of network management. We can support your network, source the spare parts and upgrade items that are required, purchase and manage your excess inventory.

Carritech can provide Tier 2 and Tier 3 multi-vendor maintenance and technical support across Nokia Siemens, Ericsson, Alcatel, Nortel, Huawei and Tellabs.

Aspects of our support include:

- **Network Management/Maintenance**
- **Network Upgrades/Swap/Expansion projects**
- **Network Operations – Surveillance**
- **Remote Technical Support Services – Multi vendor**
- **Onsite Support services – Multi vendor**
- **Service Management**
- **Network Deployment**
- **Integration Services**
- **Preventive System Maintenance Services**



Certifications & Accreditations

Carritech are proud to have their quality management systems and environmental practices certified by SGS as being ISO 9001:2015 and 14001:2015 compliant.

These accreditations evidence the continual efforts of the staff and management teams at Carritech who are determined to provide the very best service to every customer, through organised, methodical processes that are environmentally sustainable.



United Kingdom

Head Office and Registered Address

Kemp House, 152 City Road, London, EC1V 2NX
Telephone: +44 203 006 1170 | Facsimile: +44 203 357 3199
Email: contact@carritech.com

Operations and Sales

7 Deanland Business Park, Golden Cross, Hailsham, BN27 3RP
Telephone: +44 203 006 1170 | Facsimile: +44 203 357 3199
Email: contact@carritech.com



Spain

Operations and Sales

Calle del Hierro 9, Nave 4, 28770, Colmenar Viejo, Madrid

Telephone: +34 918 619 635 | Email: contacto@carritech.com



For further information or to enquire about any of the services detailed within this document, please contact us by any of the means listed above.



www.carritech.com